



Report for: AUDIT COMMITTEE

FOR SCRUTINY/REVIEW

Item Number: 8

Contains Private and Confidential Information	YES (Appendix 2)	Pursuant to para. (3) of Schedule 12A of the Local Government Act 1972
Title	Treasury Management Quarter 1 Update 2015/16	
Responsible Officer	Ian O'Donnell: Executive Director of Corporate Resources. Maria G. Christofi : Director of Finance	
Author(s)	Bridget Uku, Group Manager, Treasury & Investments Tel: 020 8825 5981. E-mail: ukub@ealing.gov.uk	
Portfolio	Cllr Johnson - Finance, Performance & Customer Services	
For Consideration By	Audit Committee	
Date to be Considered	8 September 2015	
Implementation Date if Not Called In	N/A	
Affected Wards	N/A	
Area Committees	N/A	
Keywords/Index	Treasury, Borrowing, Lending, Investments.	
Purpose of Report		
This report provides an update on the Council's borrowing and investment activities for the first quarter ending 30 June 2015. Over the reporting period, all treasury management activities have been carried out in accordance with the approved limits. The report also provides information on the prevailing economic conditions during the first quarter of the reporting year 2015/16.		

1. Recommendations

Members are recommended to:

- 1.1 Note the Treasury Management activities and performance against targets for the first quarter to 30 June 2015.
- 1.2 Note the Council's investments balance of £219.236m as at 30 June 2015 of which £61.8m was invested in other Local Authorities (set out in Appendix 1).
- 1.3 Note the Council's current lending list (set out in confidential Appendix 2).

2. Reason for Decision and Options Considered

- 2.1 This report updates on both the borrowing and investment decisions made by the Director of Finance under delegated authority against the backdrop of the prevailing economic conditions and considers Treasury Management Performance measured against the benchmark 7 day LIBID rate.
- 2.2 Treasury management is defined as “the management of the council’s investments and cash flows; its banking, money market and capital market transactions; the effective control of the risks associated with those activities; and the pursuit of optimum performance consistent with those risks”.

Summary

- 2.3 The key messages from this report are that:
- All treasury management activities were executed by authorised officers within the parameters agreed by the Council.
 - All investments were made to counterparties on the Council’s approved lending list and within agreed limits.
 - There was no long-term borrowing raised during the period to 30 June 2015.
 - Long-term debt reduced from £484.128m to £478.186m in the first quarter due to debt maturing.
 - The Council earned an average investment return of 0.566% on short term lending, outperforming the rolling average 7 Day LIBID rate of 0.404%.
 - The Council currently holds no investments with overseas financial institutions.
 - The HRA debt is managed separately from General Fund debt.
- 2.4 A glossary of terms is set out at the end of this report, to make this technical report as user friendly as possible.

3. Treasury Management Strategy 2015/16

- 3.1 The Council’s Treasury Management Strategy for 2015/16 was approved on the 24 February 2015 by Full Council. The strategy comprehensively outlined how the treasury function would operate throughout the financial year 2015/16 and addressed the following:
- update on Pension Fund cash/Treasury limits and current portfolio position
 - treasury budget and current position;
 - treasury and prudential indicators that limit the treasury risk and activities of the Council;
 - the minimum revenue provision (MRP) strategy;
 - economic background and prospects for interest rates;
 - the borrowing strategy and policy on borrowing in advance of need;
 - debt rescheduling;
 - Housing Revenue Account (HRA) Self Financing

- the investment strategy;
 - creditworthiness policy; and
 - policy on use of external service providers.
- 3.2 It is a statutory duty for the Council to determine and keep under review the affordable borrowing limits. The Council's approved Treasury and Prudential Indicators (affordability limits) are included in the approved Treasury Management Strategy Statement (TMSS).
- 3.3 During the financial year to date the Council has operated within the treasury and prudential indicators set out in the Council's TMSS and in compliance with the Council's Treasury Management Practices.

Investment of Pension Fund Cash

- 3.4 The Pension Fund surplus cash has been invested in accordance with the Council's Treasury Management Strategy agreed by Full Council on the 24 February 2015, under the delegated authority of the Director of Finance to manage within agreed parameters. The Treasury Management Strategy is reviewed on a monthly basis at the Treasury Risk & Investment Board (TRIB), a meeting consisting of Corporate Finance officers, and chaired by the Executive Director of Corporate Resources. The Pension Fund Panel (PFP) is updated on Pension Fund investment activity and the Chair of the PFP is briefed regularly.

4. Economic Background

- 4.1 The following is a summary of key economic issues during the first quarter ending 30 June 2015: -
- The economic recovery slowed in the first quarter;
 - Wage growth picked up as the labour market tightened;
 - Deflation lasted only one month, but the outlook still remains subdued;
 - A rate hike this year remained unlikely though the prospect of a split MPC vote drew closer;
 - The general election confirmed that the fiscal squeeze will re-intensify next year;
 - The possibility of a "Grexit" became greater.
 - GDP growth was 0.7% in the reporting quarter and the previous quarter's growth was adjusted up from 0.3% to 0.4% propelled by some strong construction data.
- 4.2 Domestic consumption maintained its momentum, the rate of growth of retail sales slowed down. Household spending should continue to be supported by developments in the reduction in unemployment levels which now stand at 5.5% not far above pre-crisis levels and driving up wage rates.

- 4.3 The latest consumer prices figures showed that deflation lasted just one month having been largely driven by the fall in energy and fuel prices as well as the appreciation of sterling. Inflation expectations remain subdued and a 10% drop in energy prices could well push the UK back into deflation territory.
- 4.4 The Monetary Policy Committee does not appear to be in any rush to raise interest rates given the mixed data and it is still likely that they will wait for the US Federal Reserve to move first.
- 4.5 Meanwhile, with the Conservatives winning an outright majority in May's general election, the fiscal squeeze is set to re-intensify next year. In order to meet their manifesto pledge, the Conservatives will have to implement a fiscal consolidation worth around 5% of GDP over the next four years. The referendum on the UK's membership of the European Union introduces another layer of uncertainty to the UK economy.

Economic Forecast

- 4.6 The Council's treasury advisor, Capita Asset Services, has provided the following forecast:

	Sep-15	Dec-15	Mar-16	Jun-16	Sep-16	Dec-16	Mar-17	Jun-17	Sep-17	Dec-17	Mar-18
Bank rate	0.50%	0.50%	0.50%	0.75%	0.75%	1.00%	1.00%	1.25%	1.50%	1.50%	1.75%
5yr PWLB rate	2.30%	2.40%	2.50%	2.60%	2.80%	2.90%	3.00%	3.10%	3.20%	3.30%	3.40%
10yr PWLB rate	2.90%	3.00%	3.20%	3.30%	3.40%	3.50%	3.70%	3.80%	3.90%	4.00%	4.10%
25yr PWLB rate	3.60%	3.70%	3.80%	4.00%	4.10%	4.20%	4.30%	4.40%	4.40%	4.50%	4.60%
50yr PWLB rate	3.60%	3.70%	3.80%	4.00%	4.10%	4.20%	4.30%	4.40%	4.40%	4.50%	4.60%

5. Treasury Management Strategy Statement

Annual Investment Strategy

- 5.1 The Council's Annual Investment Strategy, is an integral part of the approved Treasury Management Strategy 2015/16, it outlines the Council's investment priorities as follows (in order of priority).
- Security of Capital
 - Liquidity
 - Yield
- 5.2 The Council aims to achieve the optimum return on investments commensurate with proper levels of security and liquidity.

5.3 The Council managed its investments in-house and invested with institutions on the Council's approved lending list (Appendix 2). Following the global financial crises and persistent uncertainties, the Council remains relatively risk averse and operates a restricted lending list and a summary of the institutions to which the Council invested with is outlined below:

1. The UK Government directly (Debt Management Office)
2. The UK Government (Treasury Bill via King & Shaxson)
3. RBS and Lloyds (because of the UK government's stake in these institutions, although investment levels have been reviewed recently and remain under review given the ongoing reduction in the government stake in these institutions).
4. The Council's banker (Lloyds)
5. HSBC
6. Standard Chartered Bank (Certificate of Deposit via King & Shaxson)
7. Barclays Bank
8. Nationwide Building Society
9. Local Authorities

Overall Treasury Cash Flow Position as at 30 June 2015

5.4 The Council's temporary borrowing and lending activity (that is 364 days or less) over the period is set out below

Description	Borrowing	Lending	Net Position
	£m	£m	£m
Outstanding 31 March 2015	-	(231.642)	(231.642)
Raised/ (lent) during period	-	(2,917.795)	(2,917.795)
Repayments during period	-	2,930.200	2,930.200
Outstanding 30 June 2014	-	(219.237)	(219.237)

5.5 Over the 3 months to 30 June 2015, the Council's cashflows were maintained through borrowing and lending activities on the wholesale money market and the net position outstanding at 30 June 2015 is temporary lending of £219.237m.

5.6 No temporary borrowing was required over the reporting period.

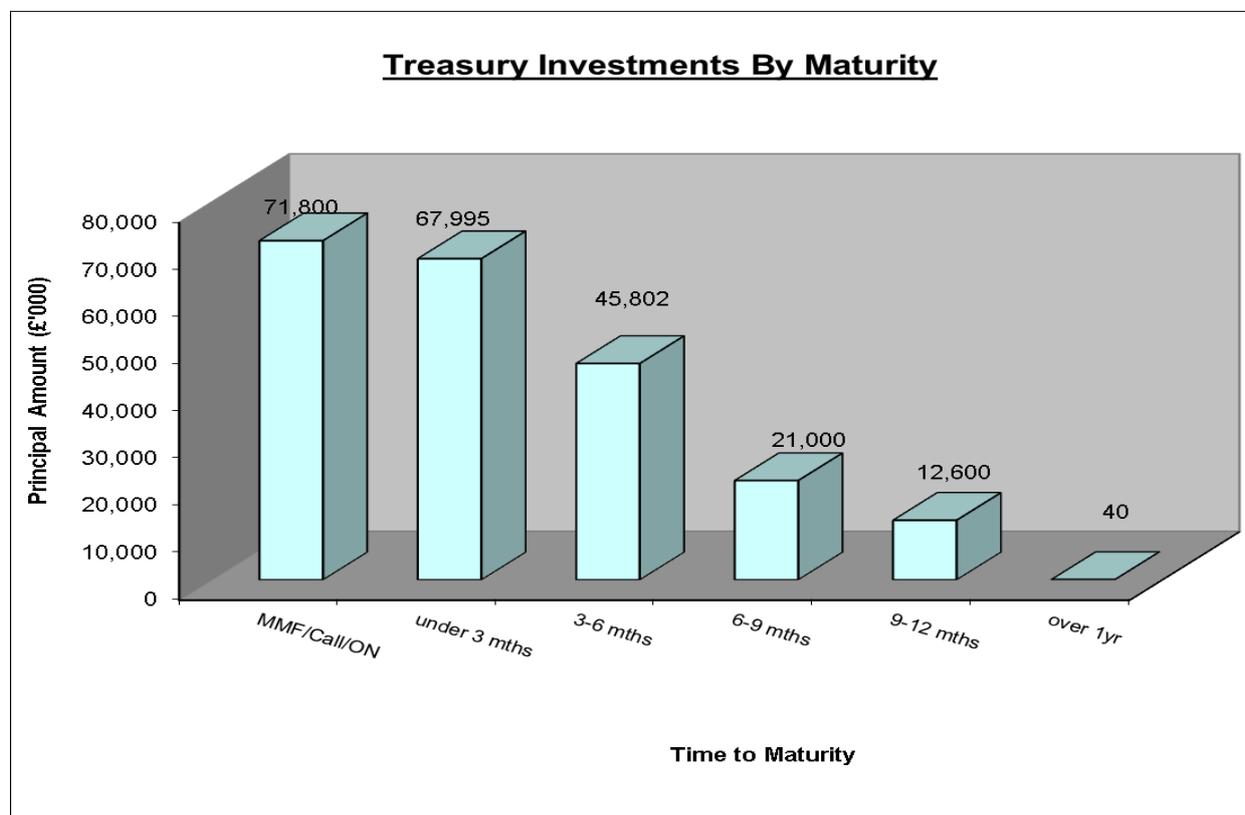
5.7 Members are advised that the Council continues to place investments with a number of local authorities and these are considered to be of high credit quality and are therefore on the Council's approved list of counterparties. In the DCLG's Investment Guidance issued to Councils, Local Authority deposits are deemed to offer "high security and high liquidity". The Council had 19 investments placed across a number of councils totaling £61.8m as at 30 June 2015, these are set out in Appendix 1.

5.8 The Councils total Investments held at 30 June 2015 are outlined below

Counterparty Name	Total Investment as at 01/04/15 (£m)	Total Investment as at 30/06/15 (£m)
Local Authorities	(87.502)	(61.802)
Debt Management Office	(13.500)	(21.800)
HSBC	(30.000)	(30.000)
Standard Chartered Bank	-	(15.000)
Royal Bank of Scotland	(30.000)	(15.000)
Barclays	(20.000)	(20.000)
Lloyds TSB Bank	(30.000)	(30.000)
Treasury Bills	-	(4.995)
Nationwide Building Society	(20.000)	(20.000)
Future Ealing Ltd	(0.600)	(0.600)
Ealing Community Resource Centre	(0.040)	(0.040)
Total Investment	(231.642)	(219.237)

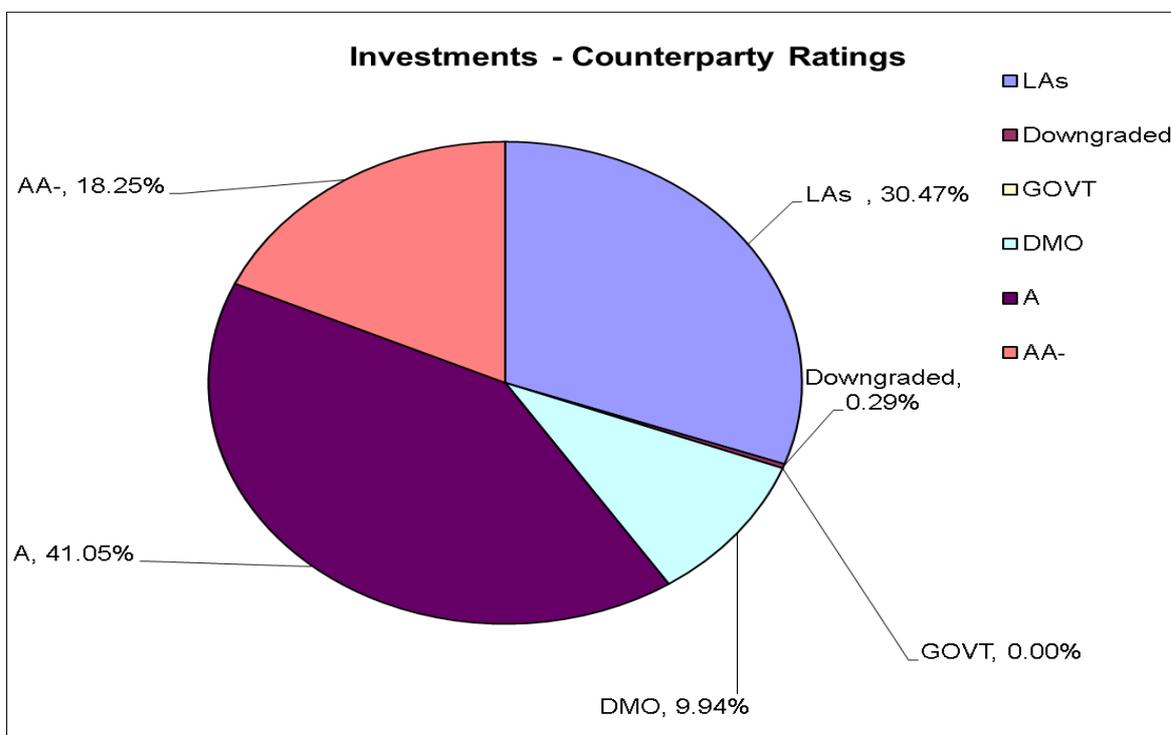
5.9 Investment activities during the quarter conformed to the approved strategy, and the Council did not experience any liquidity difficulty.

Investment Maturity Profile at 30 June 2015



- The Council currently has two investments that have a maturity period of over one year – Future Ealing and Ealing Community Resource Centre

Investments by Counterparty Rating at 30 June 2015



Downgraded: includes Future Ealing of 0.27% and Ealing Community of 0.02%. AAA – Fitch credit rating.

Performance vs Benchmark

- 5.10 Council investment returns outperformed the benchmark (7 day LIBID rate) during the financial year. The table below outlines this performance.

Month	Council Performance %	Benchmark Rate (7day LIBID rate) %	Outperformance %
April 2015	0.541	0.361	0.179
May 2015	0.574	0.362	0.212
June 2015	0.582	0.489	0.093
Average	0.566	0.404	0.162

- 5.11 The Council maintained an average balance of internally managed funds of £251.471m over the quarter and had an outstanding balance of £219.237m as at 30 June 2015. The internally managed funds earned an average rate of return of 0.566% (£0.354m), whilst the comparable performance indicator, the average 7-day LIBID rate, returned 0.404%. The Council's key investment philosophy remained the prudent approach to counterparty selection and an emphasis on security of capital and liquidity ahead of yield.

6 Long Term Borrowing Requirement and Debt

- 6.1 The Council's Treasury Management Strategy Report approved in February 2015 outlined the Council's long term borrowing strategy for the year.

HRA Self Financing

- 6.2 The Council's underlying need to borrow to finance capital expenditure is termed the Capital Financing Requirement (CFR).
- 6.3 Total long term borrowing after repayment of a matured debt reduced to £478.186m (including Mortlake Crematorium Board) as at 30 June 2015. The following table shows the split between General Fund and HRA borrowing, and that overall debt fell by £5.942m from £484.128m at the start of the financial year.

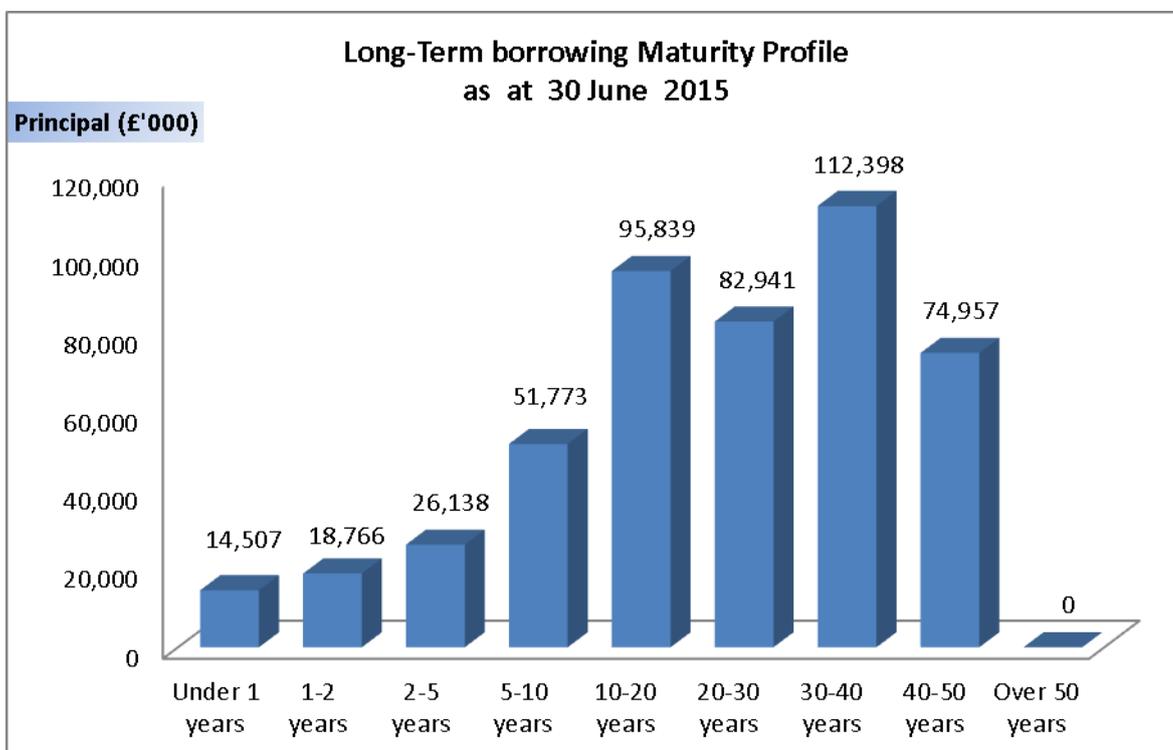
Source	Debt as at 31/03/15 £m	Loans raised £m	Loans repaid £m	Debt as at 30/06/15 £m
General Fund				
PWLB	278.616	-	(4.251)	274.365
Market Loans	62.016	-	-	62.016
*Mortlake Crematorium	0.778	0.090	-	0.868
Total General Fund	341.410	0.090	(4.251)	337.249
HRA				
PWLB	116.734	-	(1.781)	114.953
Market Loans	25.984	-	-	25.984
Total HRA	142.718	-	(1.781)	140.937
Total Long Term Borrowing				
	484.128	0.090	(6.032)	478.186
**Memo Item:				
PFI Obligation	128.595	-		

Notes:

*The £0.090m 'loan raised' figure relates to the arrangement with Mortlake Crematorium where monies are passed by Mortlake Crematorium Board for investment by the Council on the Boards behalf

**PFI schemes are shown on the balance sheet as long term creditors and are not classified under accounting rules as debt so are shown as a memo item here for completeness.

- 6.4 The Council's actual borrowing at the end of the quarter of £478.186m was within the anticipated year end Capital Financing Requirement (CFR) of £637.064m. No long term borrowing was raised in the first quarter in view of the level of investments held which allowed the Council to internally borrow; hence actual borrowing was behind the Council's CFR.



- *The above graph does not include the Mortlake loan of £0.868m.*

Debt Rescheduling

- 6.5 Movements in interest rates over time can produce dislocations, which can present opportunities for the Council to replace existing loans with new loans at lower rates. This is known as debt rescheduling. The Council can also repay existing loans early without necessarily replacing the loans.
- 6.6 Debt rescheduling opportunities have been limited in the current economic climate and following the increase in the margin added to gilt yields which has impacted PWLB new borrowing rates since October 2010. No debt rescheduling was undertaken during the quarter.

PWLB Certainty Rate

- 6.7 The PWLB Certainty Rate was introduced by the PWLB in November 2012, allowing the Council to borrow at a reduction of 0.2% on the Standard Rate. The 25 year PWLB target (certainty) rate for new long term borrowing, for the quarter ending 30 June, rose slightly from 3.40% to 3.50% after the May Bank of England Inflation report.
- 6.8 Although there has been no need to borrow in the first quarter, the Council retains its eligibility to borrow at the discounted certainty rate.

7. Treasury Management Governance and Scrutiny

- 7.1 The Council continues to review and ensure that it embraces best practice in the risk management, control, monitoring and reporting of its treasury management processes.

- 7.2 In addition to the regular quarterly reports to audit committee, regular monitoring of Treasury Management activities is carried out by senior management, the portfolio holder for Finance and the Treasury Risk and Investment Board (TRIB) which is chaired by the Executive Director of Corporate Resources.

Training

- 7.3 Members received refresher training on Treasury management at the Audit Committee meeting on 17 March 2015 in preparation for the 2015/16 financial year. This is to ensure they maintain the relevant knowledge and skills required to fulfil their scrutiny role in the most effective manner.

8 Financial implications

- 8.1 The report informs the committee of the treasury management activities, the financial implications are contained throughout the report.

9 Prudential Indicators

- 9.1 The Local Government Act 2003 and supporting regulations requires the Council to 'have regard to' the Prudential Code and to set Prudential Indicators for the next three years to ensure that the Council's capital investment plans are affordable, prudent and sustainable.
- 9.2 The benefit of the indicators will be derived from monitoring them over time rather than from the absolute value of each. The indicators are not intended to be used as comparators between councils. A reporting process has been established, with a half-yearly report to Cabinet in which the indicators were amended to highlight any deviations from expectations.

10 Legal

- 10.1 The lending of surplus funds and any borrowing must comply with the Local Government Act 2003 as amended by regulations from time to time by the Government. Local authorities by virtue of section 15 (1) (a) of the 2003 Act must have regard to any guidance on investments issued by the Secretary of State, the latest such guidance was issued in April 2010. Further, local authorities must have regard to other guidance specified by the Secretary of State under section 15 (1) (b) of the 2003 Act. Regulation 24 of the Local Authorities (Capital Finance and Accounting) (England) Regulations 2003 specifically mentions that local authorities shall also have regard to CIPFA's Code of Practice on Treasury Management in the Public Services, the latest version of which was published in 2011.

11 Value For Money

- 11.1 Assessment of value for money is achieved through:
- Monitoring against benchmarks
 - Operating within budget

- 11.2 For example, internally managed investment returns exceeded the LIBID benchmark in Q1 of 2015/16 and PWLB borrowing was monitored throughout the year, the prevailing rates are compared against the loan portfolio to assess opportunities for early loan repayment. In addition, the treasury function operated within budget over the reporting period.

12 Risk Management

- 12.1 There is no treasury management activity without risk. Risk management plays a fundamental role in treasury activities, due to the value of transactions involved. When placing investments with counterparties, risk management and security of capital always remain the priority over returns.
- 12.2 The adoption of the CIPFA Code for Treasury Management in Public Services, the use of a Lending List and receiving advice from Capita Asset Services mitigate some of the risk associated with optimising performance returns. Security of capital remains the priority in the Council's investment with counterparties. The Treasury Team continue to be alert to concerns about the current Eurozone debt situation (e.g. Portugal, Ireland, Greece, Spain and Italy) and this is reflected in the Council's Lending List.

13 Community Safety

- 13.1 None

14 Links to Strategic Objectives

- 14.1 Proper and effective management of the Treasury Management function is an essential element of the financial administration process within the Council. Income generated from this source makes a significant contribution to the resources available to fund the Council's strategic objectives.

15 Equalities and Community Cohesion

- 15.1 None.

16 Staffing /Workforce and Accommodation Implications

- 16.1 None.

17 Any Other Implications

- 17.1 None.

18 Consultation

- 18.1 Capita Asset Services provide the Council with advice on treasury management.

19 Timetable for implementation

- 19.1 Not applicable.

BACKGROUND INFORMATION

Lending and borrowing investments files kept on the 5th floor Perceval House.

Consultation

Name of consultee	Department	Date sent to consultee	Date response received	Comments appear in report para:
Ian O'Donnell	Executive Director of Corporate Resources	18-08-15	19-08-15	
Maria G Christofi	Director of Finance	17-08-15	18-08-15	5.11
Mick Bowden	Strategic Finance Partner - Corporate	11-08-15	12-08-15	Throughout
Paddy Quill	Senior Lawyer	12-08-15	14-08-15	10
Cllr Murtagh	Chair of the Audit Committee			

Report History

Decision type: For Action/Information	Urgency item? No
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Authorised by Cabinet member:	Date report drafted: 10 August 2015	Report deadline: 31 August 2015	Date report sent: 20 August 2015
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Report no.:	Report author and contact for queries: Bridget Uku, Treasury & Investments Manager, ext 5981
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Glossary of terms used in the report

CFR - Capital Financing Requirement- a measure of the Council's underlying need to borrow to fund capital expenditure.

Counterparties - Organisations the Council lends money to e.g. Banks; Local Authorities and MMF.

CPI & RPI - Consumer Prices Index & Retail Prices Index

The main inflation rate used in the UK is the CPI. The Chancellor of the Exchequer bases the UK inflation target on the CPI. The CPI inflation target is set at 2%. The CPI differs from the RPI in that CPI excludes housing costs. Also used is RPIX, which is a variation of RPI, one that removes mortgage interest payments.

Credit Default Swap (CDS) - A kind of protection that can be purchased by MMF companies from insurance companies (for their investment) in exchange for a payoff if the organisation they have invested in does not repay the loan i.e. they default.

Credit watch - Variety of special programs offered by credit rating agencies and financial institutions to monitor organisation/individual's (e.g. bank) credit report for any credit related changes. A credit watch allows the organisation/individuals to act on any red flags before they can have a detrimental effect on credit score/history.

DMO - Bank of England's Debt Management Office.

Escrow Account – A money account held by an independent third party and disbursed upon fulfillment of certain contractual conditions.

Gilts - Bonds issued by the UK government. The holder is paid a fixed cash amount (coupon) every six months until maturity, at which point the final coupon is paid along with the principal.

IMF - The International Monetary Fund is an intergovernmental organisation which states its aims as to foster global monetary cooperation, secure financial stability, facilitate international trade, promote high employment and sustainable economic growth, and reduce poverty around the world.

Impaired investment - An investment that has had a reduction in value to reflect changes that could impact significantly on the benefits expected from it.

LIBID - The London Interbank Bid Rate – it is the interest rate at which major banks in London are willing to borrow (bid for) funds from each other.

Market Loans - Loans from banks available from the London Money Market including LOBOS (Lender Option, Borrowing Option) which enable the authority to take advantage of low fixed interest for a number of years before an agreed variable rate comes into force.

MMF - Money Market Fund – a 'pool' of different types of investments managed by a fund manager, that invests in lightly liquid short term financial instruments with high credit rating.

MPC - Monetary Policy Committee- Committee designated by the Bank of England, whose main role is to regulate interest rates.

MRP - Minimum Revenue Provision – this is the amount which must be set aside from the

revenue budget each year to cover future repayment of loans.

Premium - Cost of early repayment of loan to PWLB to compensate for any losses that they may incur.

Prudential Indicators - Set of rules providing local authorities borrowing for funding capital projects under a professional code of practice developed by CIPFA and providing measures of affordability and prudence reflecting the Council's Capital Expenditure, Debt and Treasury Management.

PWLB - Public Works Loan Board, a statutory body whose function is to lend money to Local Authorities (LAs) and other prescribed bodies. The PWLB normally are the cheapest source of long term borrowing for LAs.

QE - Quantitative Easing. Usually, central banks try to raise the amount of lending and activity in the economy indirectly, by cutting interest rates. Lower interest rates encourage people to spend, not save. But when short term interest rates can go no lower, a central bank can buy government bonds (including long-term bonds) or other financial assets (e.g. corporate bonds) in an effort to increase money supply and stimulate the economy. This is quantitative easing.

Treasury Bill – Short term debt instruments issued by the Government. They provide a return to the investor by virtue of being issued at a discount to their final redemption value.